

NMDC LIMITED

**“Khanij Bhavan”, 10-3-311/A, Castle Hills, Masab Tank
Hyderabad - 500173
Phone No. 040-23538760/61
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ENLISTMENT OF NEW CUSTOMERS

NMDC proposes to enlist few customers as its long-term customers for sale of Iron Ore, who fulfill certain criteria. Merely fulfilling these criteria will not entail any customer to be categorized as long-term customers. The new customers would be committed long-term supplies subject to availability of iron ore and taking into consideration other constraints as per the discretion of NMDC.

Parties interested in having long-term relationship with NMDC may visit our website: www.nmdc.co.in for further details. They can send their request to the Jt. General Manager (Commercial) so as to reach by 30/09/2010.

Jt. General Manager (Commercial)

DETAILED TERMS & CONDITIONS
FOR ENLISTMENT OF NEW CUSTOMERS
AS LONG-TERM CUSTOMERS

1. The following products of iron ore are likely to be available with NMDC for offering to new customers who wish to enlist as long-term customers of NMDC. Long-Term commitment would be done based on the availability of the product. NMDC's decision in this respect would be final.

Product	Fe %	Size	Location
Baila Fines	64%	-10 mm	Bailadila Iron Ore Complex, Chhattisgarh
Doni Lump	65% basis	6-30 mm	Donimalai Iron Ore Mine, Karnataka
Doni Fines	64% basis	-10 mm	Donimalai Iron Ore Mine, Karnataka
Kumarswamy Lump	64.5% basis	6-30 mm	Kumarswamy Iron Ore Mine, Karnataka
Kumarswamy Low Grade Fines	57% basis	-10 mm	Kumarswamy Iron Ore Mine, Karnataka

2. Broad criteria for enlisting new customers as long-term customers

The following broad criteria have been stipulated for selection of prospective customers as long-term customers :-

- (a) The quantities may be allocated to those steel plants (end-user), who will share their resources with NMDC including technology for future expansion programme of NMDC.
- (b) Integrated Steel Plants satisfying the following conditions:

- A minimum capacity of one million T per annum for production of Hot Metal / Crude Steel from iron ore;
- Having their own private railway siding;
- Eligible for consideration under Priority 'C' of Railways for rake loading.

Merely fulfilling the above mentioned criteria will not entail any customers to get the status of long-term customer. NMDC's decision in this regard shall be final and binding.

3. After selection by NMDC, interested parties would be required to sign the agreement with NMDC. The terms & conditions would be as per the standard agreement of NMDC.

(C. Hanumanth Rao)
Jt. General Manager (Coml.)